

DIGITAL X-RAY BUYER'S GUIDE 2026

South Florida | Caribbean | West Indies

Medical & Radiology Services, Inc. (MRS) | Miami, FL | (305) 898-3408

Your Complete Reference for Digital Imaging Investment Decisions

With 25+ years of experience and 500+ installations across South Florida, the Caribbean, and the West Indies, MRS Medical & Radiology Services is your trusted authorized Fujifilm dealer. This fact sheet gives you the real numbers and critical information to make the right decision for your practice.

CR vs. DR — At a Glance

Feature	CR (Computed Radiography)	DR (Digital Radiography)
Image Capture	Phosphor cassette plate	Flat panel detector
Speed	60–90 seconds per image	3–5 seconds per image
Image Quality	Good	Superior
Workflow	Multi-step (cassette handling)	Direct to monitor
Upfront Cost	Lower (\$8K–\$18K)	Higher (\$15K–\$70K+)
Long-term Cost	Higher (plate replacement)	Lower (minimal consumables)
Industry Trend	Being phased out	Current standard of care
Best For	Budget-conscious/legacy	New installs & upgrades

2026 Price Ranges — South Florida Market

System Type	Price Range	Best For
DR Panel Only (retrofit)	\$15,000 – \$25,000	Existing room upgrade
Mid-Range DR System	\$25,000 – \$50,000	Chiropractic / Medical clinics
Full Radiographic Room	\$60,000 – \$90,000	New construction / DOH
Mobile DR (e.g. Fujifilm AQRO)	\$40,000 – \$70,000	Multi-room / Mobile imaging

CR System (legacy)	\$8,000 – \$18,000	Budget / Transitional
PACS Software (add-on)	\$3,000 – \$15,000	All digital practices

■ WARNING: The Hidden Costs of Buying Used X-Ray Equipment

Many practices underestimate the true cost of used equipment. Before you buy used, consider:

- **Detector Panel Replacement:** \$8,000–\$15,000 when the panel degrades (no warranty)
- **No Manufacturer Warranty:** Every repair is out-of-pocket
- **Compatibility Issues:** May not work with current PACS/DICOM/EMR systems
- **No Calibration Records:** Creates Florida regulatory compliance risk
- **No Technical Support:** You're on your own when it breaks
- **Electrical Surprises:** Different power requirements = unexpected contractor costs

A used DR panel at \$6,000 + \$10,000 detector replacement + \$2,000 compatibility work + \$1,500 service = **\$19,500** — more than a new certified system with full warranty.

Financing Options

Option	Key Benefit	Typical Term
Equipment Financing	Same-day approval, fixed payments	36–60 months
SBA Loan	Low rates for medical practices	60–120 months
Equipment Lease	Lower monthly payments	24–60 months
Section 179 Deduction	Deduct full cost year of purchase	Tax year 2026

Why Choose MRS?

✓ Authorized Fujifilm Dealer	✓ 25+ Years Experience
✓ 500+ Installations	✓ South Florida, Caribbean & West Indies
✓ Expert Installation & Training	✓ 24/7 Technical Support
✓ Full Manufacturer Warranty	✓ Competitive Pricing & Financing

Ready for Your Free Quote?

Call: (305) 898-3408 | Email: info@mrsdigitalxray.com

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